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# Territorial Bancorp Inc. Announces First Quarter 2011 Results

Honolulu, Hawaii, May 4, 2011 - Territorial Bancorp Inc., (NASDAQ: TBNK) (the "Company"), headquartered in Honolulu, Hawaii, the holding company parent of Territorial Savings Bank, announced net income of \$3.0 million or \$0.27 per basic share and \$0.26 per diluted share for the three months ended March 31, 2011, compared to \$1.5 million for the three months ended March 31, 2010 or \$0.13 per basic and diluted share. Net income rose by 105.3% for the three months ended March 31, 2011 compared to the same period in 2010.

The Company also announced that its Board of Directors today approved a quarterly cash dividend on its common stock of \$0.09 per share. The dividend is expected to be paid on June 1, 2011 to stockholders of record as of May 18, 2011.

Allan Kitagawa, Chairman and Chief Executive Officer, said "Our core earnings for the first quarter were good and we will continue to focus on maintaining the quality of our mortgage loans in a still difficult economic environment. I am also pleased to announce that due to our strong performance we will be increasing our quarterly dividend from \$0.07 per share to \$0.09 per share."

#### **Interest Income**

For the three months ended March 31, 2011 and 2010, net interest income was \$12.5 million and \$11.4 million, respectively. The growth in net interest income is attributed to the decline in interest expense caused by the lower interest rate environment. Total interest and dividend income was \$15.3 million for the three months ended March 31, 2011 compared to \$15.4 million for the three months ended March 31, 2010. This decrease occurred primarily due to a reduction in interest earned on investment securities which totaled \$6.4 million for the three months ended March 31, 2011 compared to \$6.8 million for the three months ended March 31, 2010.

## **Interest Expense and Provision for Loan Losses**

Total interest expense decreased to \$2.8 million for the three months ended March 31, 2011 compared to \$4.0 million for the three months ended March 31, 2010. Provision for loan losses increased to \$108,000 for the three months ended March 31, 2011 compared to no provision for the three months ended March 31, 2010.

#### **Noninterest Income**

Noninterest income was \$1.1 million for the three months ended March 31, 2011 compared to a loss of \$1.3 million for the three months ended March 31, 2010. The increase in noninterest income was primarily the result of an other-than-temporary impairment loss on securities of \$2.4 million for the quarter ended March 31, 2010. Service fees on loan and deposit accounts were \$558,000 for the three months ended March 31, 2011 compared to \$623,000 for the three months ended March 31, 2010. Gain on sale of loans was \$144,000 for the three months ended March 31, 2011 compared to \$80,000 for the three months ended March 31, 2010.

## Noninterest Expense

Noninterest expense increased to \$8.4 million for the three months ended March 31, 2011 as compared to \$7.8 million for the three months ended March 31, 2010. The increase in noninterest expense was primarily due to higher compensation and employee benefit expense. A significant portion of this increase was due to expenses accrued for the employee stock ownership plan that was part of the conversion to a publicly held company and awards made under the equity incentive plan that was approved by stockholders in August 2010. Income tax expense increased to \$2.1 million for the three months ended March 31, 2011 from \$787,000 for the three months ended March 31, 2010.

#### **Assets and Equity**

Total assets grew to \$1.488 billion at March 31, 2011 from \$1.443 billion at December 31, 2010. Cash and cash equivalents decreased to \$158.8 million at March 31, 2011 from \$194.4 million at December 31, 2010. The decrease in cash and cash equivalents was primarily due to the purchase of investment securities. Deposits increased to \$1.096 billion at March 31, 2011 from \$1.076 billion at December 31, 2010. Investment securities increased to \$603.5 million as of March 31, 2011 from \$530.5 million at December 31, 2010 as cash and cash equivalents, the growth in deposits and proceeds from new advances and securities sold under agreements to repurchase were used to purchase investment securities. Loans receivable grew to \$652.5 million at March 31, 2011 from \$641.8 million at December 31, 2010 due to an increase in residential mortgage loan production. Total stockholders' equity increased slightly to \$227.5 million at March 31, 2011 from \$227.4 million at December 31, 2010. The change in stockholders' equity was primarily due to the Company's earnings for the three months ended March 31, 2011, which was offset by the cost of shares repurchased under the Company's stock buyback program and payment of the fourth quarter dividend. The Board of Directors previously authorized the repurchase of 733,988 shares. At the end of March 31, 2011, a total of 205,483 shares had been repurchased, compared to 55,707 shares as of December 31, 2010.

## **Asset Quality**

Total delinquent loans ninety days or more past due and not accruing was \$1.2 million (10 loans) at March 31, 2011, an increase of \$398,000 compared to \$808,000 (7 loans) at December 31, 2010. Asset quality remained strong with the ratio of nonperforming assets to total assets increasing slightly to 0.08% at March 31, 2011 from 0.06% at December 31, 2010. The allowance for loan losses at March 31, 2011 was \$1.6 million and represented 0.24% of total loans. At December 31, 2010, the allowance for loan losses was \$1.5 million and represented 0.23% of total loans.

Territorial Bancorp Inc., headquartered in Honolulu, Hawaii, is the stock holding company for Territorial Savings Bank. Territorial Savings Bank is a federally chartered savings bank which was originally chartered in 1921 by the Territory of Hawaii. Territorial Savings Bank conducts business from its headquarters in Honolulu, Hawaii and has twenty- six branch offices in the state of Hawaii.

**Forward-looking statements** - this earnings release contains forward-looking statements, which can be identified by the use of words such as "estimate," "project," "believe," "intend," "anticipate," "plan," "seek," "expect," "will," "may" and words of similar meaning. These forward-looking statements include, but are not limited to:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the asset quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are based on our current beliefs and expectations and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. We are under no duty to and do not take any obligation to update any forward-looking statements after the date of this earnings release.

The following factors, among others, including those set forth in the Company's filings with the Securities and Exchange Commission, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

- general economic conditions, either nationally or in our market areas, that are worse than expected;
- competition among depository and other financial institutions;
- inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
- adverse changes in the securities markets;
- changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
- our ability to enter new markets successfully and capitalize on growth opportunities;
- our ability to successfully integrate acquired entities, if any;
- changes in consumer spending, borrowing and savings habits;
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board;
- changes in our organization, compensation and benefit plans;
- changes in our financial condition or results of operations that reduce capital available to pay dividends; and
- changes in the financial condition or future prospects of issuers of securities that we own.

Because of these and a wide variety of other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

# TERRITORIAL BANCORP INC. AND SUBSIDIARIES

Consolidated Statements of Income (Unaudited)

(Dollars in thousands, except per share data)

			Three Months Ended		
			3/31/2011		3/31/2010
Interest and dividend income:					
Investment securities	\$		6,371		6,807
Loans Other investments			8,883		8,529
		<u> </u>	92	_	76
Total interest and dividend income			15,346		15,412
Interest expense: Deposits			1 =00		
Advances from the Federal Home Loan Bank			1,708		2,959
Securities sold under agreements to repurchase			86 1,034		1,084
Total interest expense			2,828		4,043
Net interest income			12,518	<del></del>	11,369
Provision for loan losses			108		
Net interest income after provision			•		
for loan losses			12,410	_	11,369
Non-interest income:					
Total other-than-temporary impairment losses Portion of loss recognized in other comprehensive					(3,510)
income (before taxes)					1,106
Net other-than-temporary impairment losses					(2,404)
Service fees on loan and deposit accounts Income on bank-owned life insurance			558		623
Gain on sale of investment securities			239		255
Gain on sale of loans			66 144		68 80
Other			119		46
Total non-interest income			1,126		(1,332)
Non-interest expense:					
Salaries and employee benefits			5,126		4,660
Occupancy			1,221		1,139
Equipment			766		716
Federal deposit insurance premiums Other general and administrative expenses			296		292
•	-		1,000	_	982
Total non-interest expense Income before income taxes	-		8,409		7,789
			5,127		2,248
Income taxes	-		2,127		787
Net income	\$ =		3,000		1,461
Basic earnings per share		\$	0.27	\$	0.13
Diluted earnings per share		\$	0.26	\$	0.13
Cash dividends declared per common share		\$	0.07	\$	0.05
Basic weighted average shares outstanding			11,262,399		11,309,596
Diluted weighted average shares outstanding			11,360,654		11,309,596

## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

Consolidated Balance Sheets (Unaudited)

(Dollars in thousands, except share data)

Assets		March 31, 2011	December 31, 2010
Cash and cash equivalents	\$	158,789	194,435
Investment securities available for sale	•	14,678	15,010
Investment securities held to maturity, at amortized cost		,	,
(fair value of \$614,466 and \$546,844 at March 31, 2011 and			
December 31, 2010, respectively)		603,496	530,555
Federal Home Loan Bank stock, at cost		12,348	12,348
Loans held for sale		660	3,234
Loans receivable, net		652,487	641,790
Accrued interest receivable		4,840	4,536
Premises and equipment, net		5,385	5,426
Bank-owned life insurance		29,506	29,266
Deferred income taxes receivable		947	22
Prepaid expenses and other assets	_	5,184	6,790
Total assets	\$ =	1,488,320	1,443,412
Liabilities and Stockholders' Equity			
Liabilities:			
Deposits	\$	1,096,480	1,076,470
Advances from the Federal Home Loan Bank		20,000	10,000
Securities sold under agreements to repurchase		122,200	105,200
Accounts payable and accrued expenses		17,288	20,430
Current income taxes payable		2,668	577
Advance payments by borrowers for taxes and insurance		2,188	3,376
Total liabilities	_	1,260,824	1,216,053
Commitments and contingencies			
Stockholders' Equity: Preferred stock, \$.01 par value; authorized 50,000,000 shares, no			
shares issued or outstanding Common stock, \$.01 par value; authorized 100,000,000 shares; issued and outstanding 12,027,642 and 12,177,418 shares at		<del></del>	<u></u>
March 31, 2011 and December 31, 2010		122	122
Additional paid-in capital		117,024	119,153
Unearned ESOP shares		(8,686)	(8,808)
Retained earnings		121,606	119,397
Accumulated other comprehensive loss	_	(2,570)	(2,505)
Total stockholders' equity	_	227,496	227,359
Total liabilities and stockholders' equity	\$ _	1,488,320	1,443,412

## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Selected Financial Data (Unaudited) March 31, 2011

	Three Months Ended March 31,		
	2011	2010	
Performance Ratios (annualized):			
Return on average assets	0.82%	0.42%	
Return on average equity	5.24%	2.63%	
Net interest margin on average interest			
earning assets	3.53%	3.38%	
	At March	At December	
	31, 2011	31, 2010	
Selected Balance Sheet Data:			
Book value per share (1)	\$18.91	\$18.67	
Stockholders' equity to total assets	15.71%	15.75%	
Asset Quality			
(Dollars in thousands):			
Delinquent loans 90 days or more past due and not accruing (2)	\$1,206	\$808	
Non-performing assets (2)	1,206	808	
Allowance for loan losses	1,566	1,488	
Non-performing assets to total assets	0.08%	0.06%	
Allowance for loan losses to total loans	0.24%	0.23%	
Allowance for loan losses to non-performing assets	129.85%	184.16%	

### Note:

- (1) Book value per share is equal to stockholders' equity divided by number of shares issued and outstanding
- (2) Amounts are net of charge-offs